2020 Government and Policy Affairs Group Mid-Year Report





LEGISLATION AND REGULATIONS TOUCH ALL ASPECTS OF OUR COMPANY

At Capital One, we believe that engaging in the legislative and regulatory rulemaking processes is important for our business, our customers and our associates. Advocacy gives us a voice and a platform to reinforce our values and move our industry and our country forward through the power of effective policymaking.

Given the highly regulated nature of our business, we focus the majority of our time and attention on banking policy. Legislation and regulations touch all aspects of our company. From designing a new product to capital requirements and the corporate tax code, Capital One is impacted by the legislation enacted by lawmakers in Washington, D.C., state capitals, and municipal governments as well as regulations across those jurisdictions. Legislation takes years of planning, dialogue and cultivation to develop.

We engage on a variety of public policy issues affecting the financial services industry. These issues include, among others, macro-prudential regulation, privacy, tax, technology, employment, cybersecurity, community development lending and consumer protection. We embrace the role that regulation plays in ensuring the safety and soundness of our industry and protecting the vital interest of our customers—be they individual consumers, small businesses or large corporations.

Beyond policies that impact our economy and financial system, Capital One is also focused on efforts that affect our associates and customers. We actively lend our voice to national and local efforts to advance affordable housing goals, set environmental standards, and create a more diverse and inclusive workforce and society through our support of the Equality Act, the Equal Rights Amendment and other diversity and equality initiatives. Through speaker series, policy communications and "Get Out the Vote (GOTV)" drives, we provide associates of all political backgrounds with tools and information to engage on the issues that matter most to them.

Capital One also engages in political expenditures through an associate-funded Political Action Committee (PAC), as well as corporate expenditures, as further detailed in this report. The Center for Political Accountability, in conjunction with the Zicklin Center for Business Ethics Research at the Wharton School (University of Pennsylvania), has consistently recognized Capital One for our commitment to transparent political disclosure and effective governance and oversight.

At Capital One, we continuously seek to engage policymakers thoughtfully, staying true to our central tenets of doing the best for our customers, associates, communities and the overall company.

POLITICAL EXPENDITURES GOVERNANCE POLICIES

2020 Statements on Independent Political Expenditures & Ballot Measures and 501(c)(4)s

To date in 2020, Capital One did not use any PAC or corporate funds to make any direct independent expenditures on behalf of candidates running for office. Capital One did not use any PAC or corporate funds in support of or opposition to any ballot measures, nor did Capital One's Government and Policy Affairs Group contribute any PAC or corporate funds to special interest groups organized under Section 501(c)(4) of the IRS code.

Criteria for Political Contributions

Capital One's political contributions during the reporting period were all made in accordance with its Corporate and PAC Political Contributions Guidelines. Contributions for federal offices and some state and local offices are made through the Capital One Financial Corporation Associates Political Fund. Additionally, Capital One makes corporate contributions in states where permissible under law. These contributions are directed to statewide offices, state legislatures and local offices. Capital One does not contribute to presidential or judicial candidates.

We support candidates, on a bipartisan basis, who responsibly evaluate issues of concern to our company, associates and customers. We generally focus on members of leadership, members of relevant committees and members from states or districts where Capital One has facilities. We also seek to support candidates who focus on broader issues of importance, including those that strengthen our communities and those that create a more diverse and inclusive workforce and society.

As a part of Capital One's engagement strategy to maximize its voice, we also make contributions to certain trade association PACs to which Capital One belongs. In addition, contributions are made to leadership PACs of members of Congress and general purpose committees supporting coalitions of candidates.

Approval and Reporting of Political Contributions

Requests for political contributions are evaluated by the Contributions Committee and approved by the Vice President, Head of Government and Policy Affairs. Political spending reflects the company's interests and not those of individual associates. We report political contributions semiannually, based on the calendar year in which they are approved, which may differ from when recipients report receiving the contribution.

Contribution Committee Members as of June 30, 2020

Chair:

Vice President, Head of Government and Policy Affairs Members:

- Vice President, Head of State and Local Government Affairs
- · Director, Federal Government Affairs
- Director, Federal Government Affairs
- Senior Manager, Federal Government Affairs
- Senior Manager, Regulatory, State and Local Government Affairs
- Manager, State and Local Government Affairs
- Principal Associate, State and Local Government Affairs
- Principal Associate, Government and Policy Affairs
- Project Manager, PAC Administrator, Government and Policy Affairs

Board of Directors Oversight

The Board of Directors plays an important role in overseeing Capital One's public policy engagement and political participation. The Governance and Nominating Committee of the Board, which is composed entirely of independent directors, oversees the Corporation's governance policies regarding political activity and expenditures. The committee approves on an annual basis its contribution criteria, spending guidelines and total corporate expenditure budget. This committee also reviews on an annual basis the Corporation's political contributions, including contributions to candidates, political action committees, corporate contributions, PAC-to-PAC contributions (e.g., trade association PACs) and the Corporation's Government and Policy Affairs Group Annual Report.

U.S. HOUSE OF REPRESENTATIVES

| Adams, Alma | | | POSITION OR COMMITTEE | 2020 CONTRIBUTION |
|-----------------------|----|------|-----------------------|-------------------|
| Additio, Attitu | NC | Dem. | Financial Services | \$2,500 |
| Arrington, Jodey | TX | Rep. | Ways & Means | \$3,000 |
| Barr, Andy | KY | Rep. | Financial Services | \$5,000 |
| Beatty, Joyce | ОН | Dem. | Financial Services | \$5,000 |
| Bishop, Sanford | GA | Dem. | Appropriations | \$1,000 |
| Brady, Kevin | TX | Rep. | Ways & Means | \$5,000 |
| Budd, Ted | NC | Rep. | Financial Services | \$2,000 |
| Clay, William Lacy | МО | Dem. | Financial Services | \$2,500 |
| Cleaver, Emanuel | МО | Dem. | Financial Services | \$5,000 |
| Clyburn, Jim | SC | Dem. | Majority Whip | \$5,000 |
| Davis, Danny | IL | Dem. | Ways & Means | \$1,000 |
| Emmer, Tom | MN | Rep. | Financial Services | \$5,000 |
| Foster, Bill | IL | Dem. | Financial Services | \$5,000 |
| Gonzalez, Anthony | ОН | Rep. | Financial Services | \$1,000 |
| Gottheimer, Josh | NJ | Dem. | Financial Services | \$5,000 |
| Hill, French | AR | Rep. | Financial Services | \$5,000 |
| Huizenga, Bill | MI | Rep. | Financial Services | \$5,000 |
| Jeffries, Hakeem | NY | Dem. | Judiciary | \$1,000 |
| Kelly, Mike | PA | Rep. | Ways & Means | \$2,500 |
| Kelly, Robin | IL | Dem. | Energy & Commerce | \$5,000 |
| Kildee, Dan | MI | Dem. | Ways & Means | \$1,500 |
| Kilmer, Derek | WA | Dem. | Appropriations | \$5,000 |
| Krishnamoorthi, Raja | IL | Dem. | Oversight & Reform | \$5,000 |
| LaHood, Darin | IL | Rep. | Ways & Means | \$5,000 |
| Lawson, Al | FL | Dem. | Financial Services | \$1,000 |
| Lewis, John | GA | Dem. | Ways & Means | \$2,500 |
| McAdams, Ben | UT | Dem. | Financial Services | \$2,500 |
| McEachin, Donald | VA | Dem. | Energy & Commerce | \$5,000 |
| McHenry, Patrick | NC | Rep. | Financial Services | \$5,000 |
| Meeks, Gregory | NY | Dem. | Financial Services | \$5,000 |
| Moore, Gwen | WI | Dem. | Ways & Means | \$1,000 |
| Murphy, Stephanie | FL | Dem. | Ways & Means | \$5,000 |
| Neal, Richard | MA | Dem. | Ways & Means | \$5,000 |
| Richmond, Cedric | LA | Dem. | Judiciary | \$5,000 |
| Riggleman, Denver | VA | Rep. | Financial Services | \$2,500 |
| Rochester, Lisa Blunt | DE | Dem. | Energy & Commerce | \$5,000 |
| Schneider, Brad | IL | Dem. | Ways & Means | \$1,000 |
| Scott, Bobby | VA | Dem. | Education & Labor | \$2,500 |
| Sewell, Terri | AL | Dem. | Ways & Means | \$2,500 |
| Sherman, Brad | CA | Dem. | Financial Services | \$5,000 |
| Suozzi, Thomas | NY | Dem. | Ways & Means | \$2,000 |
| Taylor, Van | TX | Rep. | Financial Services | \$2,000 |
| | CA | Dem. | Ways & Means | \$5,000 |

U.S. HOUSE OF REPRESENTATIVES (continued)

| U.S. HOUSE CANDIDATE | STATE | PARTY | POSITION OR COMMITTEE | 2020 CONTRIBUTION |
|----------------------|-------|-------|-----------------------|-------------------|
| Vargas, Juan | CA | Dem. | Financial Services | \$2,500 |
| Veasy, Marc | TX | Dem. | Energy & Commerce | \$2,500 |
| Wagner, Ann | MO | Rep. | Financial Services | \$5,000 |
| Walorski, Jackie | IN | Rep. | Ways & Means | \$2,000 |

U.S. SENATE

| U.S. SENATE CANDIDATE | STATE | PARTY | POSITION OR COMMITTEE | 2020 CONTRIBUTION |
|-----------------------|-------|-------|-----------------------|-------------------|
| Cassidy, Bill | LA | Rep. | Finance | \$2,500 |
| Coons, Chris | DE | Dem. | Appropriations | \$4,000 |
| Daines, Steve | MT | Rep. | Finance | \$5,000 |
| Ernst, Joni | IA | Rep. | Small Business | \$2,500 |
| Jones, Doug | AL | Dem. | Banking | \$2,500 |
| McSally, Martha | AZ | Rep. | Banking | \$2,500 |
| Purdue, David | GA | Rep. | Banking | \$1,000 |
| Smith, Tina | MN | Dem. | Banking | \$4,000 |
| Tillis, Thom | NC | Rep. | Banking | \$5,000 |

LEADERSHIP COMMITTEE CONTRIBUTIONS (PAC)

| LEADERSHIP COMMITTEE | SPONSOR | STATE | PARTY | POSITION OR COMMITTEE | 2020 CONTRIBUTION |
|--|--|-------|-------|-----------------------|----------------------|
| Across the Aisle PAC | General Purpose Committee (House) | N/A | Dem. | N/A | \$5,000 |
| Ann PAC | U.S. Rep. Ann Wagner | МО | Rep. | Financial Services | \$5,000 |
| BARR PAC | U.S. Rep. Andy Barr | KY | Rep. | Financial Services | \$5,000 |
| Blue Dog PAC; The Blue Dog Coalition | General Purpose Committee (House) | N/A | Dem. | N/A | \$5,000 |
| BOLD PAC; The Congressional Hispanic Caucus | General Purpose Committee (Bicameral) | N/A | Dem. | N/A | \$5,000 |
| Brave PAC | U.S. Rep. David Scott | GA | Dem. | Financial Services | \$5,000 |
| Build America PAC | U.S. Rep. Gregory Meeks | NY | Dem. | Financial Services | \$5,000 |
| Building Leadership and Inspiring New Enterprise (BLAINE) PAC | U.S. Rep. Blaine Luetkemeyer | МО | Rep. | Financial Services | \$5,000 |
| Building Relationships In Diverse Geographic Enviroments (BRIDGE) PAC | U.S. Rep. Jim Clyburn | SC | Dem. | Majority Whip | \$5,000 |
| Citizens for Prosperity in America Today (CPAT) PAC | U.S. Sen. Pat Toomey | PA | Rep. | Banking, Finance | \$5,000 |
| Congressional Black Caucus (CBC) PAC | General Purpose Committee (Bicameral) | N/A | Dem. | N/A | \$5,000 |
| Continuing America's Strength & Security (CASS) PAC | U.S. Sen. Bill Cassidy | LA | Rep. | Finance | \$5,000 |
| Developing A New Generation (DANG) PAC | U.S. Rep. Stephanie Murphy | FL | Dem. | Ways & Means | \$5,000 |
| Dogwood PAC | U.S. Rep. Don McEachin | VA | Dem. | Energy & Commerce | \$2,500 |

LEADERSHIP COMMITTEE CONTRIBUTIONS (PAC) (continued)

| LEADERSHIP COMMITTEE | SPONSOR | STATE | PARTY | POSITION OR COMMITTEE | 2020 CONTRIBUTION |
|------------------------------------|--|-------|-------|------------------------|----------------------|
| Elect Democratic Women PAC | General Purpose Committee (Bicameral) | N/A | Dem. | N/A | \$5,000 |
| EMMER PAC | U.S. Rep. Tom Emmer | MN | Rep. | Financial Services | \$5,000 |
| Equality PAC | General Purpose Committee (Bicameral) | N/A | Dem. | N/A | \$5,000 |
| First State PAC | U.S. Sen. Tom Carper | DE | Dem. | Finance | \$5,000 |
| Free State PAC | U.S. Sen. Jerry Moran | KS | Rep. | Banking, Commerce | \$5,000 |
| Freedom Fund | U.S. Sen. Mike Crapo | ID | Rep. | Banking, Finance | \$5,000 |
| Getting Stuff Done PAC | U.S. Sen. Kyrsten Sinema | ΑZ | Dem. | Banking, Commerce | \$5,000 |
| Heartland Values PAC | U.S. Sen. John Thune | SD | Rep. | Commerce, Finance | \$5,000 |
| IMPACT PAC | U.S. Sen. Charles Schumer | NY | Dem. | Senate Minority Leader | \$2,500 |
| In the Arena PAC | U.S. Rep. French Hill | AR | Rep. | Financial Services | \$5,000 |
| Innovation PAC | U.S. Rep. Patrick McHenry | NC | Rep. | Financial Services | \$5,000 |
| Madison PAC | U.S. Rep. Richard Neal | MA | Dem. | Ways & Means | \$5,000 |
| Moderate Democrats PAC | General Purpose Committee (Senate) | N/A | Dem. | N/A | \$5,000 |
| New Democrat Coalition Action Fund | General Purpose Committee (House) | N/A | Dem. | N/A | \$5,000 |
| New Voice PAC | U.S. Rep. Joyce Beatty | ОН | Dem. | Financial Services | \$5,000 |
| PAC Unitatis | General Purpose Committee (House) | N/A | Rep. | N/A | \$5,000 |
| Pelican PAC | U.S. Sen. John Kennedy | LA | Rep. | Banking, Finance | \$5,000 |
| Project West PAC | U.S. Sen. Cory Gardner | CO | Rep. | Commerce | \$5,000 |
| Southern California Fund | U.S. Rep. Brad Sherman | CA | Dem. | Financial Services | \$5,000 |
| The Country Roads PAC | U.S. Sen. Joe Manchin | WV | Dem. | Appropriations | \$5,000 |
| Tomorrow Is Meaningful (TIM) PAC | U.S. Sen. Tim Scott | SC | Rep. | Banking, Finance | \$5,000 |
| Treasure PAC | U.S. Sen. Jon Tester | MT | Dem. | Banking, Commerce | \$5,000 |
| Upper Hand Fund | U.S. Rep. Bill Huizenga | MI | Rep. | Financial Services | \$5,000 |
| Value In Electing Women (VIEW) PAC | General Purpose Committee (Bicameral) | N/A | Rep. | N/A | \$5,000 |

TRADE ASSOCIATIONS CONTRIBUTIONS (PAC)

| TRADE ASSOCIATION | | | 2020 CONTRIBUTION |
|--|--|--------------|-------------------|
| Bank PAC | American Bankers Association | Non-Partisan | \$5,000 |
| Bank Policy Institute PAC | Bank Policy Institute | Non-Partisan | \$5,000 |
| Consumer Bankers Association PAC (CBA-PAC) | Consumer Bankers Association | Non-Partisan | \$2,500 |
| Electronic Transactions Association PAC (ETAPAC) | Electronic Transactions Association | Non-Partisan | \$2,000 |

STATE & LOCAL CONTRIBUTIONS (PAC)

| CANDIDATE | CHAMBER | STATE | PARTY | POSITION OR COMMITTEE | 2020 CONTRIBUTION |
|--------------|-------------|-------|-------|--|-------------------|
| Abbott, Greg | Statewide | TX | Rep. | Governor | \$2,500 |
| Flynn, Dan | State House | TX | Rep. | Pensions, Investments & Financial Services | \$1,000 |

2020 POLITICAL CONTRIBUTIONS CORPORATE EXPENDITURES

STATE AND LOCAL CONTRIBUTIONS

| MEMBER | CHAMBER | STATE | PARTY | POSITION OR COMMITTEE | 2020 CONTRIBUTION |
|--------------------------|--------------|-------|-------|---|-------------------|
| Aird, Lashrecse | State House | VA | Dem. | Appropriations | \$1,000 |
| Bagby, Lamont | State House | VA | Dem. | Labor & Commerce | \$2,500 |
| Bourne, Jeff | State House | VA | Dem. | Courts of Justice | \$1,000 |
| Brewer, Emily | State House | VA | Rep. | Appropriations | \$1,500 |
| Byron, Kathy | State House | VA | Rep. | Caucus Chair | \$1,500 |
| Chafin, Ben | State Senate | VA | Rep. | Judiciary | \$1,000 |
| Coyner, Carrie | State House | VA | Rep. | Counties, Cities & Towns | \$1,000 |
| DeSteph, Bill | State Senate | VA | Rep. | Transportation | \$1,000 |
| Dunnavant, Siobahn | State Senate | VA | Rep. | General Laws | \$2,500 |
| Ebbin, Adam | State Senate | VA | Dem. | Finance & Appropriations | \$1,000 |
| Favola, Barbara | State Senate | VA | Dem. | Rehabilitation & Social Services | \$2,500 |
| Filler-Corn, Eileen | State House | VA | Dem. | Speaker of the House | \$3,000 |
| Fowler, Buddy | State House | VA | Rep. | Finance | \$1,000 |
| Gilbert, Todd | State House | VA | Rep. | Minority Leader | \$2,500 |
| Hayes, Cliff | State House | VA | Dem. | Communications, Technology & Innovation | \$1,500 |
| Herring, Charniele | State House | VA | Dem. | Majority Leader | \$2,500 |
| Howell, Janet | State Senate | VA | Dem. | Finance & Appropriations | \$2,500 |
| Keam, Mark | State House | VA | Dem. | Finance | \$2,500 |
| Kiggans, Jen | State Senate | VA | Rep. | General Laws | \$1,000 |
| Kilgore, Terry | State House | VA | Rep. | Courts of Justice | \$1,000 |
| Lewis, Lynwood | State Senate | VA | Dem. | Commerce & Labor | \$2,500 |
| Locke, Mamie | State Senate | VA | Dem. | Caucus Chair | \$2,500 |
| Lucas, Louise | State Senate | VA | Dem. | President Pro Tempore | \$2,500 |
| McClellan, Jennifer | State Senate | VA | Dem. | Finance & Appropriations | \$2,500 |
| McDougle, Ryan | State Senate | VA | Rep. | Caucus Chair | \$2,500 |
| McQuinn, Delores | State House | VA | Dem. | Appropriations | \$1,000 |
| Murphy, Kathleen | State House | VA | Dem. | Finance | \$2,500 |
| Norment, Tommy | State Senate | VA | Rep. | Minority Leader | \$2,500 |
| Peake, Mark | State Senate | VA | Rep. | Transportation | \$2,500 |
| Ransone, Margaret | State House | VA | Rep. | Courts of Justice | \$1,500 |
| Saslaw, Dick | State Senate | VA | Dem. | Majority Leader | \$3,500 |
| Sickles, Mark | State House | VA | Dem. | Appropriations | \$1,000 |
| Spruill, Lionell | State Senate | VA | Dem. | Commerce & Labor | \$1,000 |
| Stanley, Bill | State Senate | VA | Rep. | Judiciary | \$1,000 |
| Stuart, Richard | State Senate | VA | Rep. | Judiciary | \$1,000 |
| Sullivan, Rip | State House | VA | Dem. | Caucus Chair | \$2,500 |
| Surovell, Scott | State Senate | VA | Dem. | Commerce & Labor | \$250 |
| Valkenburg, Schuyler Van | State House | VA | Dem. | Privileges & Elections | \$1,000 |
| Vogel, Jill | State Senate | VA | Rep. | Finance & Appropriations | \$2,500 |
| Ware, Lee | State House | VA | Rep. | Finance | \$1,500 |
| Watts, Vivian | State House | VA | Dem. | Finance | \$2,500 |
| Wilt, Tony | State House | VA | Rep. | Labor & Commerce | \$250 |
| | | | | | |

2020 POLITICAL CONTRIBUTIONS CORPORATE EXPENDITURES

STATE & LOCAL LEADERSHIP COMMITTEE CONTRIBUTIONS (CORPORATE)

| LEADERSHIP COMMITTEE | CHAMBER | STATE | PARTY | SPONSOR | 2020 CONTRIBUTION |
|-----------------------|-------------|-------|-------|------------------------------|-------------------|
| Virginia for Everyone | State House | VA | Dem. | VA Del. Jennifer Carroll Foy | \$250 |

STATE PARTY COMMITTEE CONTRIBUTIONS (CORPORATE)

| PARTY COMMITTEE | CHAMBER | STATE | PARTY | 2020 CONTRIBUTION |
|--|---------|-------|-------|-------------------|
| Commonwealth Victory Fund | Joint | VA | Dem. | \$2,000 |
| VA House Democratic Caucus | House | VA | Dem. | \$1,000 |
| VA House Republican Campaign Committee | House | VA | Rep. | \$2,500 |
| VA Legislative Black Caucus | Joint | VA | Dem. | \$2,750 |
| VA Senate Democratic Caucus | Senate | VA | Dem. | \$1,000 |
| VA Senate Republican Caucus | Senate | VA | Rep. | \$2,500 |